



Michael Koontz NAIOP

ASSOCIATE
Colliers Las Vegas



EDUCATION OR QUALIFICATIONS

BA - Political Science w/
emphasis in Constitutional Law
University of California -
Santa Barbara

AFFILIATIONS OR MEMBERSHIPS

NAIOP
BOMA
IREM

CONTACT DETAILS

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AREA OF EXPERTISE

Michael specializes in tenant/landlord representation for office leasing and sales. Michael's energy, solution oriented approach and attention to detail provides his clients with the highest level of service. Along with the other Stilley team members, Michael represents and leases major office projects totaling more than 2 million SF, including Hughes Center, The Arroyo, Greystone Office Park and Westcliff Tower.

PROFESSIONAL ACCOMPLISHMENTS

- Colliers International 2009 Rookie of the Year
- Licensed real estate agent since 1993
- Seventeen years in commercial real estate
- Assisted in the development, construction, management and leasing of over 18 million square feet
- Member of the top office leasing and sales team in Las Vegas

BUSINESS AND EDUCATIONAL BACKGROUND

In 1993, Michael graduated from the University of California at Santa Barbara with a Bachelors of Arts degree in Political Science and an emphasis in Constitutional Law. Working in Southern California for institutional clients such as The Irvine Company, Majestic Realty and PM Realty Group, Michael developed a strong background in leasing, asset management and construction management. After spending time with Davis Partners, LLC in Newport Beach in which he focused on leasing property for a pension fund advisor, Michael relocated to Las Vegas in 2005 where he oversaw leasing and acquisitions for FKC Properties, Inc.'s 750,000 SF Nevada portfolio.

COMMUNITY INVOLVEMENT

Michael is actively involved with the Moore Institute for Autism which is dedicated to the diagnosis, assessment, and treatment of Autism Spectrum Disorder. Michael is also closely involved with the Links for Life Foundation and the Susan G. Komen Breast Cancer Foundation. When not involved in commercial real estate, Michael enjoys numerous outdoor activities and time with his wife and two daughters.



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REPRESENTATIVE CLIENTS AND PROJECTS

Crescent Real Estate Equities (landlord representation)

Odyssey Real Estate Capital (landlord representation)

EJM Development (landlord representation)

Zurich Alternative Asset Management (landlord representation)

Westcore Properties (landlord representation)

The Irvine Office Company (landlord representation)

Majestic Real Estate (landlord representation)

FKC Properties (landlord representation)
