



# Mike J. Mixer

MANAGING PARTNER | LAS VEGAS  
EXECUTIVE NATIONAL DIRECTOR | COLLIERS HOTELS USA



## EDUCATION

Bachelor of Science -  
Investment Finance  
University of Nevada  
Las Vegas, Nevada

Bachelor of Science -  
Hotel Administration  
University of Nevada  
Las Vegas, Nevada

## AFFILIATIONS OR MEMBERSHIPS

NAIOP

Urban Land Institute (ULI)  
LV Chamber of Commerce  
UNLV Hotel College Alumni  
Colliers International-

Governing Committee  
Colliers Parrish -  
Board of Directors

Colliers International -  
Links for Life Foundation

Colliers International -  
USA Board of Advisors

Colliers International -  
US Executive Leadership  
Team

## CONTACT DETAILS

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## AREA OF EXPERTISE

Mike Mixer is the Executive National Director of the Colliers International US Hotels Practice Group and the Managing Partner and co-founder of the Colliers International Las Vegas office, the leading full-service commercial real estate firm in Southern Nevada. An expert in the resort and gaming market, Mike's expertise has been used by many of the top development and investment firms throughout the world. Mike has been a dominant force in the company's success in all aspects of the real estate business and has consistently been ranked one of the top three brokers at Colliers International with billions of dollars in real estate transactions.

## BUSINESS AND EDUCATIONAL BACKGROUND

Mike earned a Bachelor of Science Degree in Investment Finance and a Bachelor's Degree in Hotel Administration from the University of Nevada, Las Vegas. He began his career in the Resort/Gaming field in 1987 as a casino marketing specialist, working for Steve Wynn at the Golden Nugget Hotel. Mike began his Commercial Real Estate career in Las Vegas in 1988 with a firm that built and owned numerous office, retail, and resort projects throughout Southern Nevada and California. In 1993, Mike combined his knowledge and experience to form Stuart Mixer Commercial, (now known as Colliers International Las Vegas).

Mike currently leads the US Hotels Services Services Group focusing primarily on existing hotels, resort hotel projects, gaming properties, mixed-use and redevelopment sites in and around the Las Vegas resort corridors and the University District. He has represented notable clients such as MGM MIRAGE, The Related Companies, American Nevada Corporation, Wynn Resorts and Morgans Hotel Group. Mike is continually sought after for his knowledge and experience in the continuing evolution of the Las Vegas resort corridor, particularly among an increasing international client base.

Mike serves on the Colliers International Governing Committee (CIGC), which oversees the Colliers International brand on a global scale. He also serves on the Board of Directors for Colliers Parrish, a collection of 9 Colliers offices in the Western United States, and is Chairman of the Colliers USA Board of Advisors. As Managing Partner for the local Las Vegas office, he continues to provide seamless guidance and stability for the firm and its brokers.

## COMMUNITY INVOLVEMENT

A resident of Las Vegas since 1982, Mike has been an active member of the Urban Land Institute (ULI), served on the Board of Directors for the National Association of Office and Industrial Properties (NAIOP), was a past chairperson for NAIOP's Commercial Real Estate Political Action Committee, and was a founding bank board director of the Bank of Las Vegas. He is an active member of the Las Vegas Chamber of Commerce and the UNLV Hotel College Alumni Chapter. Mike also is co-founder of the Links for Life Foundation, a non-profit charitable organization dedicated to raising and distributing funds for disadvantaged children in Southern Nevada. Since its inception, the Links for Life Foundation has raised and donated more than \$1.9 Million to local children's charities. Michael has also completed special projects for Opportunity Village, the Children's Miracle Network and is a strong supporter for groups such as Candlelighters Childhood Cancer Foundation, Habitat For Humanity and Big Brothers Big Sisters of Nevada.



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## REPRESENTATIVE CLIENTS AND PROJECTS

- > MGM MIRAGE
- > Wynn Resorts, Inc.
- > Harrah's
- > Theraldson Hotel Group
- > The Related Group
- > Morgans Hotel Group
- > Edge Group
- > Howard Hughes Corporation

"I believe that Mike Mixer and the firm he co-founded have a terrific reputation that is well earned. I've worked directly with Mike on several real estate projects, including strategic land acquisitions for Mirage Resorts. He's a real problem solver and was able to direct many complex challenges we encountered. It is gratifying to work with a talented, results-oriented professional in the Las Vegas real estate market."

**Stephen A. Wynn**  
Wynn Hotel & Casino

"Mike Mixer is Colliers International Las Vegas. His ability to work with hotels & resorts is simply unmatched, giving his clients the keen marketing knowledge they need to succeed. Mike's capitalizing on the Las Vegas growth is directly related to having helped create it. He is at the top of his game in the resort and mixed-use arena, and I expect to see his name for many years to come."

**George Maloof**  
President, Palms Hotel

PROPERTY	SIZE	SALE PRICE	PARTY REPRESENTED	COMMENTS/STATUS
Harbor Island Hotel & Extended Stay Las Vegas, NV	1,014 rooms ±25 acres	\$85,000,000	Buyer	Adjacent to the Hard Rock Hotel & Casino
Speedway Hotel & Casino North Las Vegas, NV	120 rooms ±6.1 acres	\$13,400,000	Buyer	Gaming and land included in sale.
MGM MIRAGE - Las Vegas Blvd. & Sahara Las Vegas, NV	33.49 acres	\$576,048,000	Buyer	Land purchased for future gaming and resort project
±50 Acres - adjacent to Hard-Rock Casino Las Vegas, NV	±50 acres	\$540,000,000	Seller	Land purchased for future gaming and resort project
±38 Acres - next to the MGM Grand Las Vegas, NV	±38 acres	\$120,000,000	Buyer	Land purchased for gaming and mixed use project. East of the MGM Grand
4255 Dean Martin Dr. Las Vegas, NV	±15 acres	\$56,380,000	Buyer	Purchased for gaming & resort project. Across I-15 from Bellagio Hotel & Casino
Clarion Suites Las Vegas, NV	150 Rooms ±5.68 Acres	\$12,000,000	Seller	Hotel: Select Service
Mardi Gras Inn & Casino Las Vegas, NV	314 Rooms ±4.35 Acres	Joint Venture	Seller	Casino & Full Service Hotel
Siena Suites Hotel Las Vegas, NV	600 rooms	\$40,000,000	Owner	Developed